

- *Validate*

Confirm supplier technical, legal and financial capabilities

- *Source*

Find the right product at the right price

- *Develop*

Industrial product development

- *Inspect*

Check product quality on site, on demand

*Unleash your
potential in Asia*

Asquance

Increasing sales margin is now vital.
Sourcing in Asia reduces costs.

Yet sourcing at a distance is difficult.

- How to find the right partner, for price and quality?
- How to get the product right first time?
- How to inspect products before payment?

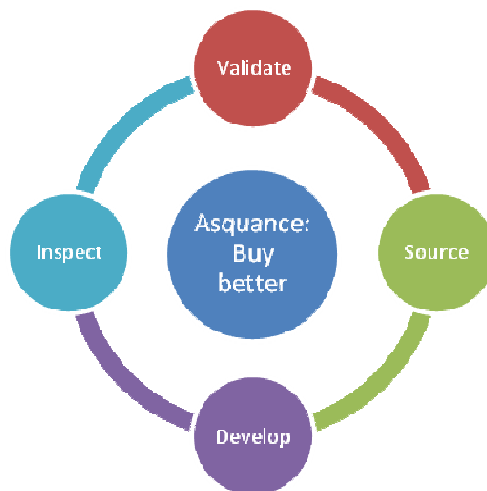
You must source better and lock-in all expected gains.

If branding or developing in Asia:

- How to ensure product development is on track
- How to reduce intellectual property theft risk
- How to check frequently from a distance?

**Markets dictate the selling price.
Success depends on buying better.**

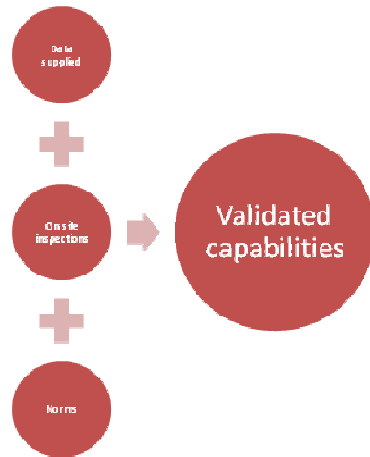
Asquance was created to answer these questions.



Asquance will:

- Validate the financial, technical background of your contacts
- Source products at best market price and conditions
- Develop your products
- Inspect production to ensure that it matches your quality requirements

Validate



Are your partners who they say they are?
Are their financial health, quality certificates, social compliance, titles on buildings and factories, government licenses and patents as represented to you?

Asquance check legal status, survey on site, extensively analyze balance sheet and profit and loss accounts then report using all available sources and documented pictures where necessary.

Having established a firm footing you will build long term relationships with reliable partners.

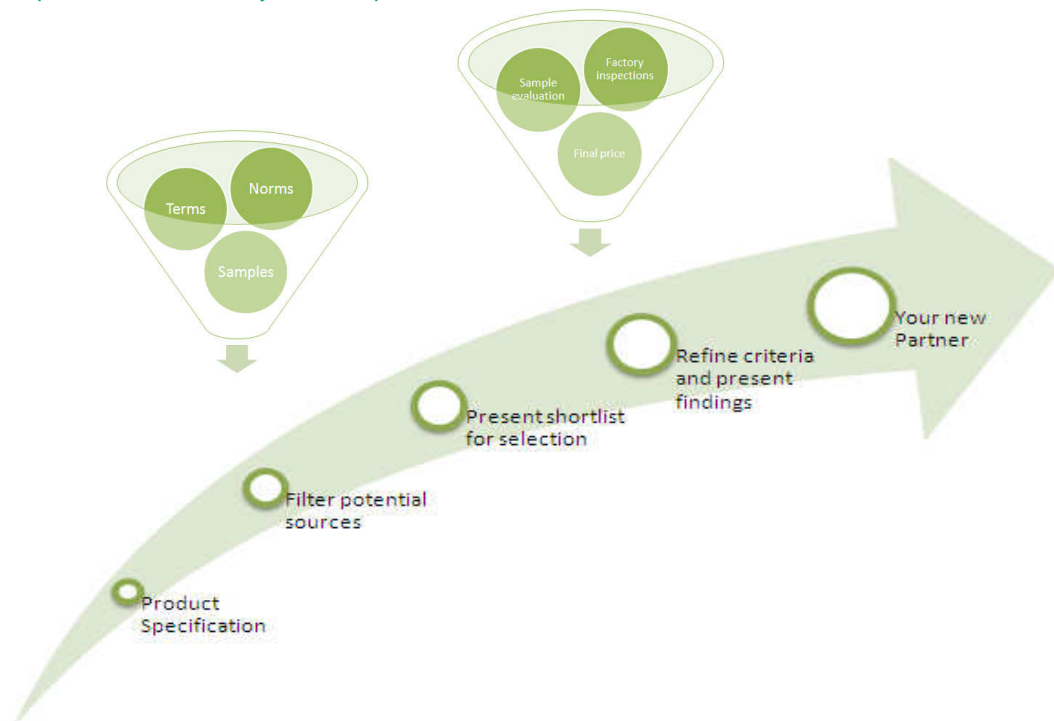
Source

Do you want to compare multiple sources?

Do you wish you would systematically gather and compare product samples?

Are you filtering potential partners based background checks as extensive as required?

We extensively gather data, check, compare, benchmark, shortlist and report to you, based on your product specifications and any other requirements.

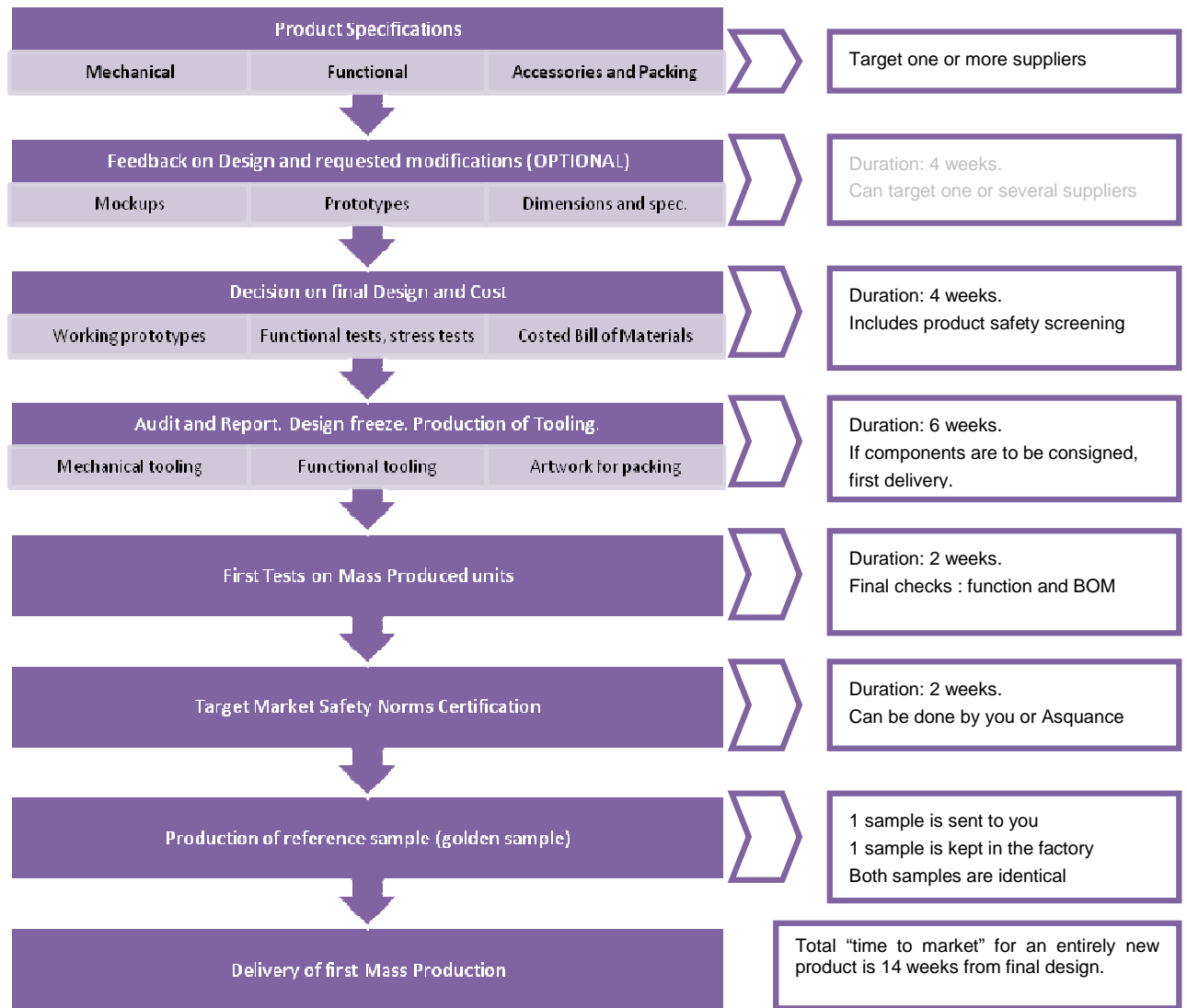


We work transparently with you, and will help to organize shortlisted factory visits to ensure that your time on site is productive.

Develop

Is your team on site when needed to manage priorities and ensure time to market?
Does your team have previous experience of hundreds of successful product development projects in Taiwan and China?

Our product development process is simple and strong. We outline it below.



We deploy the necessary technical expertise and management skills, bring in team members from different disciplines as required.
Our extranet interface provides a single reporting window, and simplicity in execution.

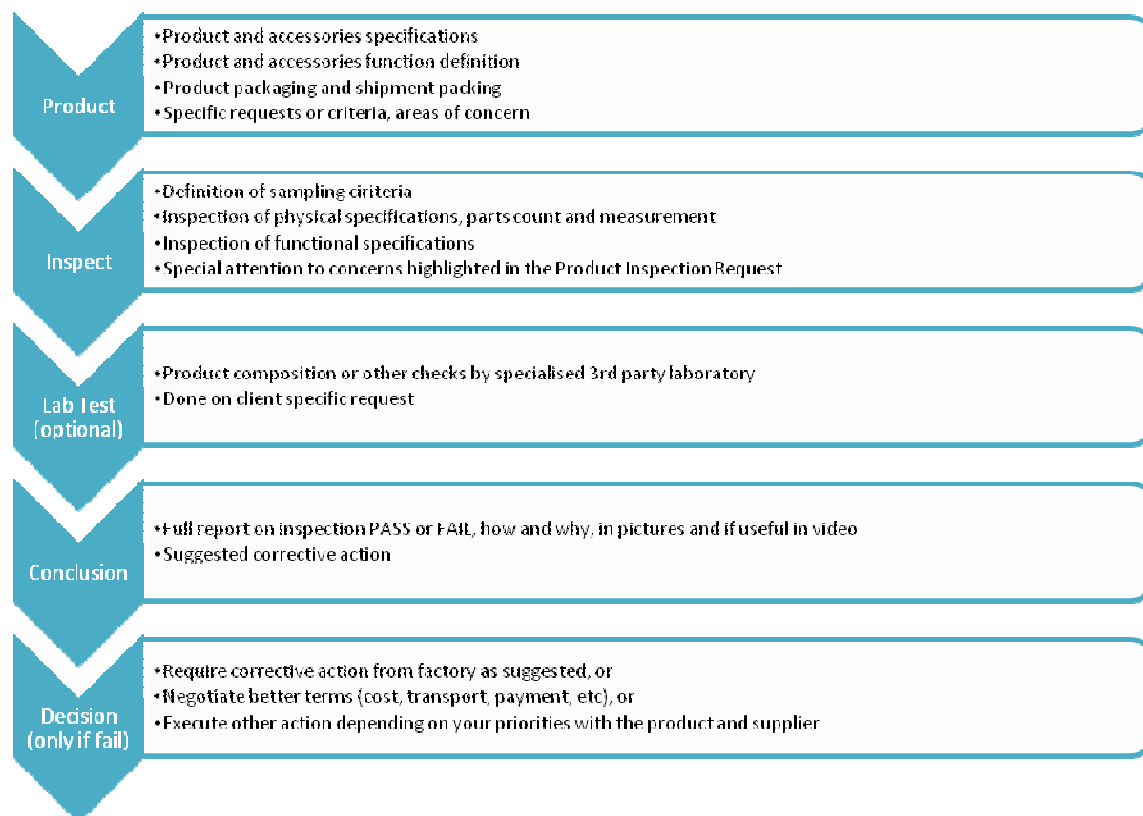
Inspect

How to avoid bad surprises on arrival? By inspecting before departure!

Asquance check product batch Quality according to your specifications, for example: safety norms, functional testing, appearances, retail and shipment packing, labeling, drop testing, etc.

Asquance inspect products in the factory; either during manufacturing, after production, or just before shipment loading. You define the place and time that suit you best. Inspection can be extensive, covering all the products in a batch, or based on statistical sampling. We follow your requirements and will be happy to provide advice if required.

We usually recommend the use of the AQL method. It helps to define sample size given a set risk and required degree of certainty, while also providing clear statistical guidelines for handling the outcome.



The report and especially pictures provide a direct, visual, validation. Inspecting products in the factory allows for the release of final payment only after you are satisfied with quality.

Should a problem be detected on inspection, it is nearly always faster and cheaper to correct it in the place of origin, where the equipment, skills and a web of suppliers are readily available.

Finally, the possibility of sending Asquance to check on site at very short notice brings you instant factory feedback... and keeps the manufacturer on best behavior.

In a world where the market dictates selling prices, success depends on buying smarter.

Gain competitive advantage.

Reduce the risk associated with long supply chains and foreign manufacturer relationships.

Team up with Asquance and improve your overall profitability.

Contact us today.

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Who we are

Asquance was founded by American, European and Asian managers with extensive global Engineering, Project Management, Supply Chain, Quality and Finance expertise. All have worked for western multinational companies.

Asquance tools

- Adaptive methods, based on your requirements
- Clear and focused reporting templates
- Extranet for quick and accurate client communication
- Simple flat fee structure: upfront, no surprises, no cut of contract value